Local Market Update – September 2022

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Berkeley County

County: BER

Single-Family Detached	September			Year to Date			
Key Metrics	2021	2022	Percent Change	2021	2022	Percent Change	
New Listings	578	553	- 4.3%	5,381	5,156	- 4.2%	
Closed Sales	494	455	- 7.9%	4,690	4,274	- 8.9%	
Median Sales Price*	\$345,250	\$394,400	+ 14.2%	\$330,000	\$387,108	+ 17.3%	
Average Sales Price*	\$406,025	\$487,976	+ 20.2%	\$409,930	\$469,943	+ 14.6%	
Percent of Original List Price Received*	100.2%	98.1%	- 2.1%	100.5%	100.2%	- 0.3%	
Days on Market Until Sale	14	23	+ 64.3%	18	18	0.0%	
Inventory of Homes for Sale	597	857	+ 43.6%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	September			Year to Date			
Key Metrics	2021	2022	Percent Change	2021	2022	Percent Change	
New Listings	85	80	- 5.9%	670	639	- 4.6%	
Closed Sales	55	55	0.0%	622	547	- 12.1%	
Median Sales Price*	\$260,500	\$311,727	+ 19.7%	\$229,332	\$292,072	+ 27.4%	
Average Sales Price*	\$440,896	\$372,389	- 15.5%	\$355,324	\$330,761	- 6.9%	
Percent of Original List Price Received*	99.5%	99.0%	- 0.5%	99.9%	101.1%	+ 1.2%	
Days on Market Until Sale	12	15	+ 25.0%	19	20	+ 5.3%	
Inventory of Homes for Sale	79	87	+ 10.1%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size

Historical Median Sales Price Rolling 12-Month Calculation

\$500,000 All MLS — Berkeley County — \$500,000 \$200,000 \$100,000

1-2016

1-2018

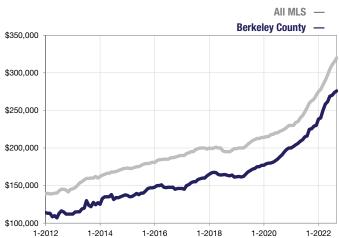
1-2020

1-2022

1-2012

1-2014

Townhouse-Condo Attached



Local Market Update – September 2022

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Charleston County

County: CHS

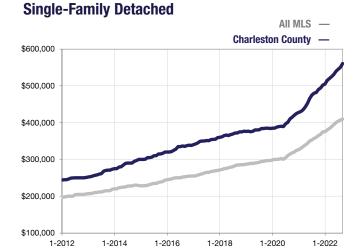
Single-Family Detached	September			Year to Date			
Key Metrics	2021	2022	Percent Change	2021	2022	Percent Change	
New Listings	731	564	- 22.8%	7,038	6,284	- 10.7%	
Closed Sales	588	446	- 24.1%	6,236	5,124	- 17.8%	
Median Sales Price*	\$475,000	\$580,750	+ 22.3%	\$499,000	\$575,000	+ 15.2%	
Average Sales Price*	\$667,530	\$773,264	+ 15.8%	\$696,524	\$821,956	+ 18.0%	
Percent of Original List Price Received*	98.5%	96.2%	- 2.3%	99.0%	99.6%	+ 0.6%	
Days on Market Until Sale	19	21	+ 10.5%	27	17	- 37.0%	
Inventory of Homes for Sale	841	932	+ 10.8%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

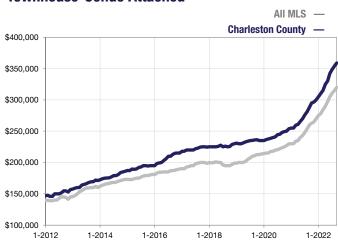
Townhouse-Condo Attached	September			Year to Date			
Key Metrics	2021	2022	Percent Change	2021	2022	Percent Change	
New Listings	250	158	- 36.8%	2,639	2,144	- 18.8%	
Closed Sales	280	166	- 40.7%	2,418	1,925	- 20.4%	
Median Sales Price*	\$320,000	\$379,950	+ 18.7%	\$295,000	\$369,500	+ 25.3%	
Average Sales Price*	\$407,160	\$498,821	+ 22.5%	\$397,218	\$489,568	+ 23.2%	
Percent of Original List Price Received*	99.3%	97.2%	- 2.1%	99.3%	100.6%	+ 1.3%	
Days on Market Until Sale	23	24	+ 4.3%	32	18	- 43.8%	
Inventory of Homes for Sale	331	253	- 23.6%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation



Townhouse-Condo Attached



Local Market Update – September 2022

A Research Tool Provided by the Charleston Trident Association of REALTORS®



Dorchester County

County: DOR

Single-Family Detached	September			Year to Date			
Key Metrics	2021	2022	Percent Change	2021	2022	Percent Change	
New Listings	330	256	- 22.4%	3,101	3,052	- 1.6%	
Closed Sales	309	244	- 21.0%	2,872	2,489	- 13.3%	
Median Sales Price*	\$320,000	\$384,500	+ 20.2%	\$309,000	\$365,000	+ 18.1%	
Average Sales Price*	\$340,743	\$401,967	+ 18.0%	\$327,804	\$385,035	+ 17.5%	
Percent of Original List Price Received*	100.0%	97.4%	- 2.6%	100.4%	100.3%	- 0.1%	
Days on Market Until Sale	11	22	+ 100.0%	15	14	- 6.7%	
Inventory of Homes for Sale	243	405	+ 66.7%				

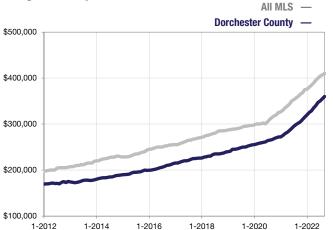
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo Attached	September			Year to Date			
Key Metrics	2021	2022	Percent Change	2021	2022	Percent Change	
New Listings	44	34	- 22.7%	556	314	- 43.5%	
Closed Sales	71	22	- 69.0%	499	276	- 44.7%	
Median Sales Price*	\$249,900	\$245,000	- 2.0%	\$225,000	\$250,000	+ 11.1%	
Average Sales Price*	\$243,192	\$245,331	+ 0.9%	\$219,817	\$247,240	+ 12.5%	
Percent of Original List Price Received*	100.4%	98.0%	- 2.4%	100.8%	101.2%	+ 0.4%	
Days on Market Until Sale	15	9	- 40.0%	15	7	- 53.3%	
Inventory of Homes for Sale	37	32	- 13.5%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price Rolling 12-Month Calculation

Single-Family Detached



Townhouse-Condo Attached

